

# Polar Capital Global Healthcare Trust (PCGH)

**April 2019** 

"A time for large cap healthcare"



# **Established Portfolio Management Team**







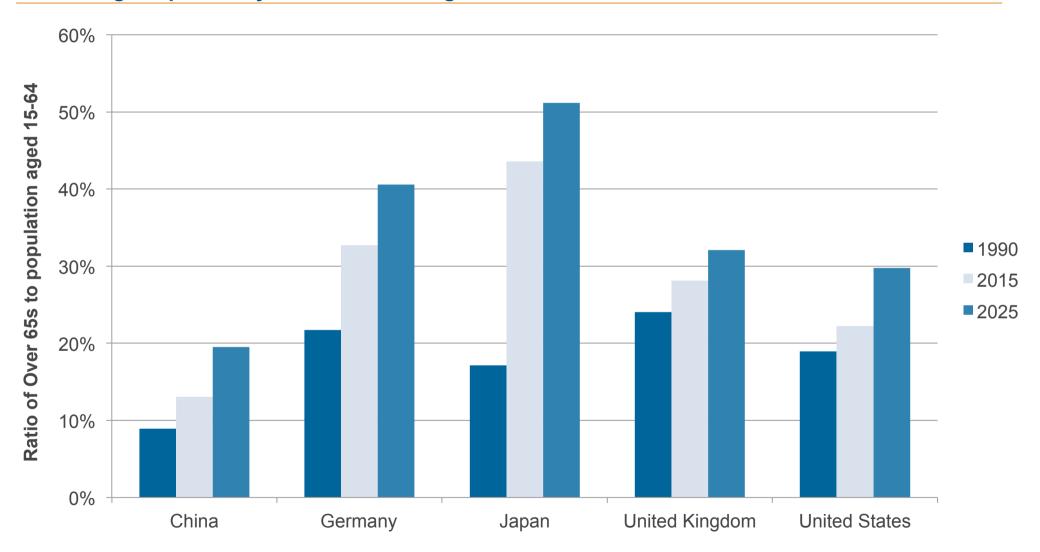
## **Healthcare Fundamentals**

A long-term secular growth sector

# An Ageing Population Across The Globe



### The old-age dependency ratio is increasing



Source: United Nations, Statistics Division. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital.

### **Healthcare Has An Attractive Growth Outlook**



### Healthcare continues to be a defensive growth sector



Source: Citi Research. All opinions and estimates constitute the best judgment of Polar Capital as of the date hereof, but are subject to change without notice, and do not necessarily represent the views of Polar Capital.

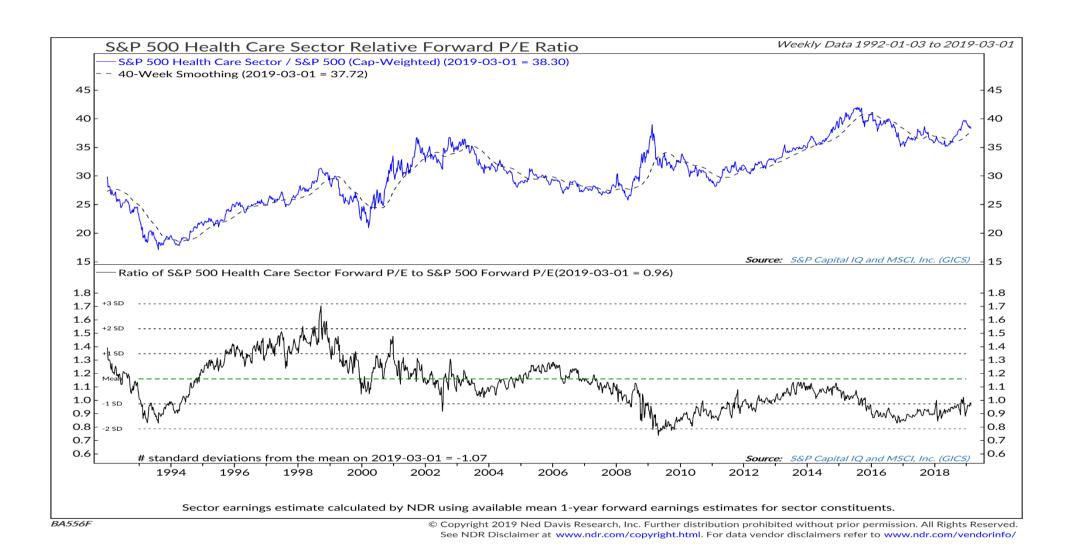


### **Healthcare Sector Valuation**

Supportive valuations present an opportunity

### **Relative Valuation Looks Attractive**

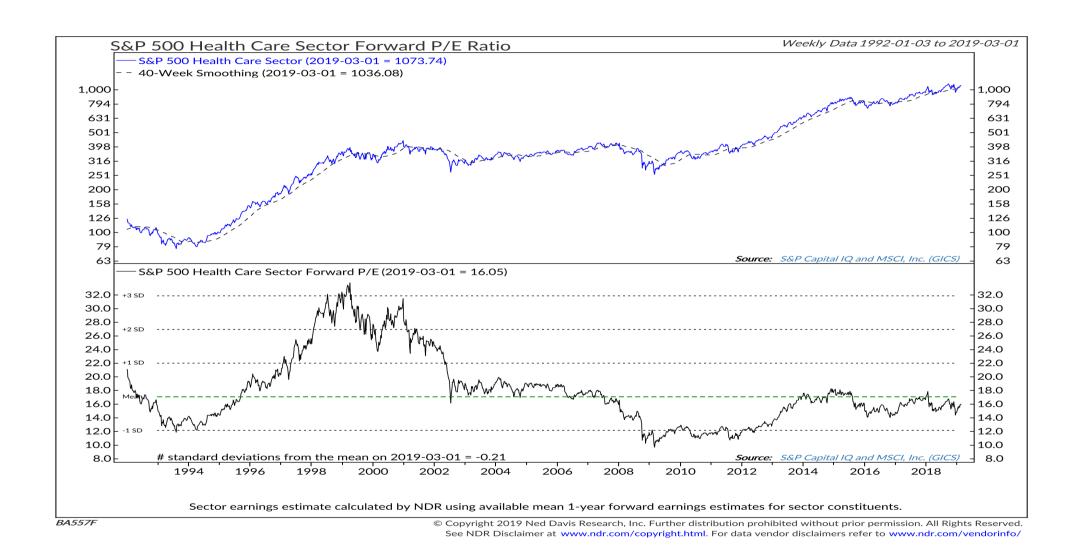




**Source:** Ned Davis Research Inc., 3 January 1992 to 1 March 2019. Sector earnings estimate calculated by NDR using available mean 1-year forward earnings estimates for sector constituents. Copyright 2018 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved. See NDR Disclaimer at www.ndr.com/copyright.html. Past performance is not indicative or a quarantee of future results.

# Absolute Valuation Is Below Long-Term Average





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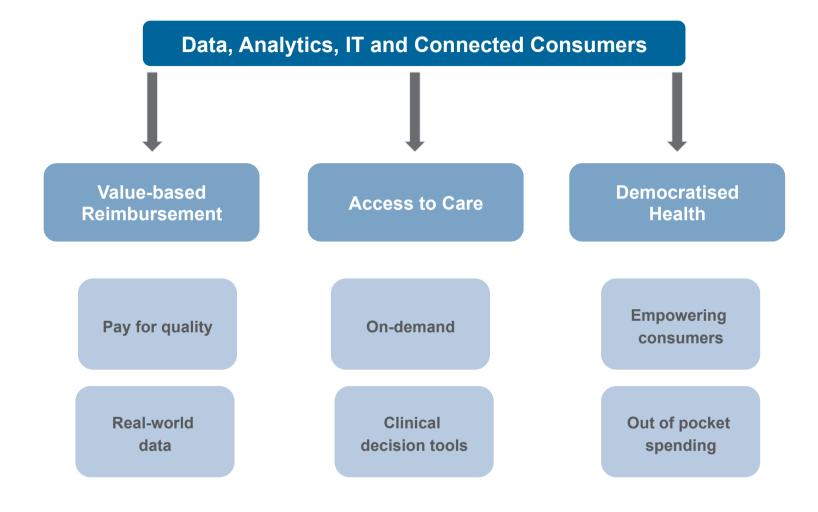


# **Healthcare and Technology**

Changing management, delivery and economics

## **Technology Is Disrupting Healthcare Systems**





Major changes in the way healthcare is managed, delivered and paid for

Source: Polar Capital.

### **Health Insurers Are The Power Brokers**



#### Health insurers are driving the move away from fee-for-service

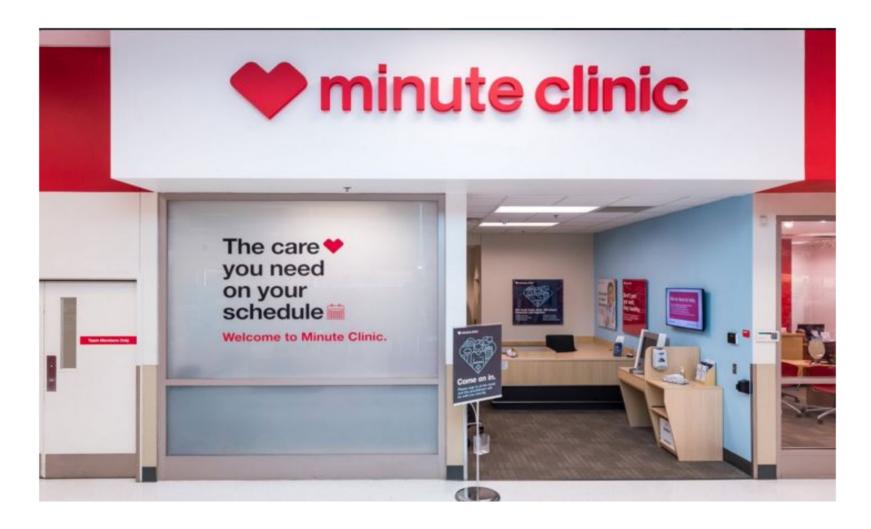


Source: www.wellcentive.com/blog/top-ten-private-payers-value-based-care/. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of securities in this document. A list of all recommendations made within the immediately preceding 12 months is available up on request.

### The Battle For The Front Door Of Healthcare



### CVS Health could change consumer expectations of primary care



Source: www.drugstorenews.com/article/cvs-health-opens-first-minuteclinics-within-target. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of securities in this document. A list of all recommendations made within the immediately preceding 12 months is available upon request.

# **Medical Device Companies Are Embracing Technology**



### To drive better outcomes and improve consumer experience









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## Real-World Data Are Becoming Valuable



Roche paid \$1.9 billion for Flatiron – a deal that is already paying dividends



Source: massdevice.com. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of securities in this document. A list of all recommendations made within the immediately preceding 12 months is available upon request.

## We See Two Clear Investment Trends Emerging



### **Innovation**

- Small and large companies
- Change medical practice
- Target unmet medical needs
- Create new markets
- Garner premium pricing

Disruptive change

### **Transformation**

- Large companies
- Exploit data and analytics
- Move along the value chain
- Re-align the incentives
- Build new barriers to entry

Proactive strategies

Structural transformation to deliver better healthcare for less money

Source: Polar Capital.

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