SYNDICATE ROOM

Invest with the professionals

Free Lunches And other heuristics

. S R



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A Greek term used meaning 'unperturbed' - S R

"A lucid state of robust equanimity, characterised by ongoing freedom from distress and worry."

"An untroubled and tranquil condition of the soul"

A bat and ball costs £1.10

The bat costs £1 more than the ball

How much does the ball cost?

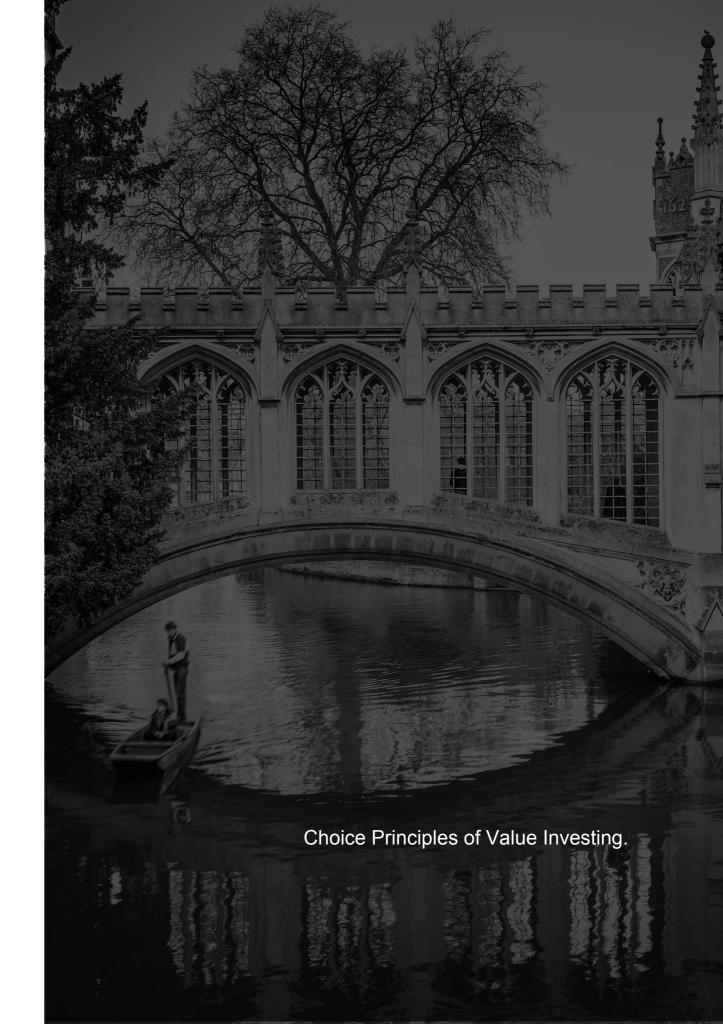


A bat and ball costs £1.10

The bat costs £1 more than the ball

How much does the ball cost?

Answer = £0.10



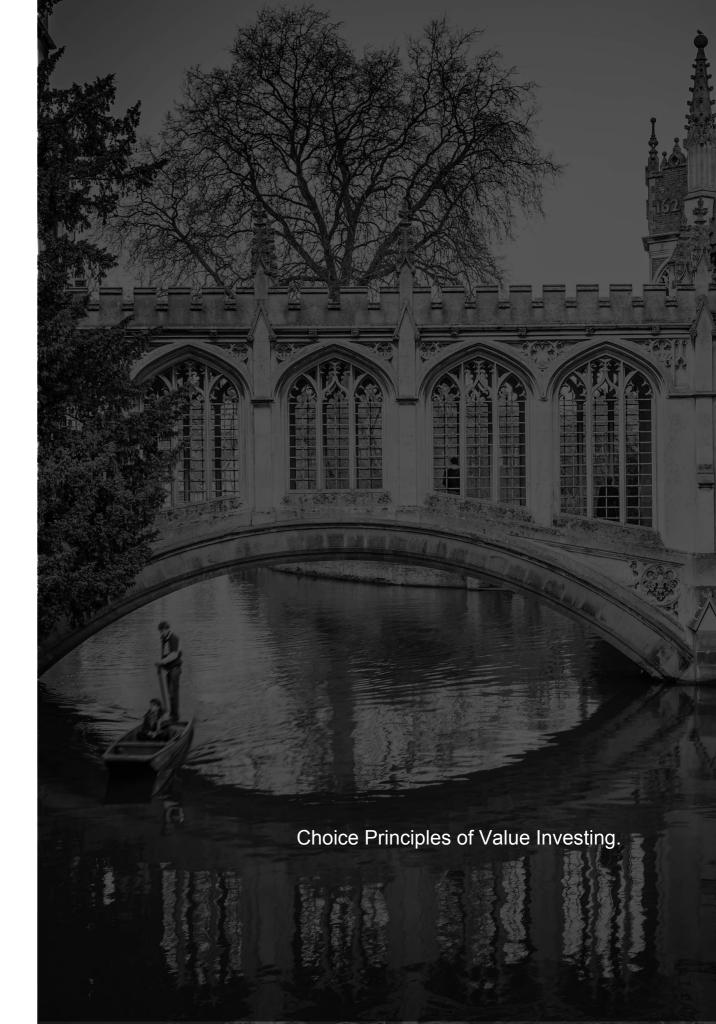
A bat and ball costs £1.10

The bat costs £1 more than the ball

How much does the ball cost?



£0.05



LOSS AVERSION AND ENDOWMENT AFFECT

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CONFIRMATION BIAS

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CONFIRMATIO N BIAS

"when our bathroom scale delivers bad news, we hop off and then on again, just to make sure we didn't misread the display or put too much pressure on one foot.

When our scale delivers good news, we smile and head for the shower. By uncritically accepting evidence when it pleases us, and insisting on more when it doesn't, we subtly tip the scales in our favour."



Dan Gilbert

FREE LUNCH

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THANK YOU

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