# SYNDICATE ROOM

Invest with the professionals

## **Free Lunches** And other heuristics

. S R



## Contents

**GRAHAM VALUE INVESTING** 

CHOICE BEHVIOURS TO BE AWARE OF

S R

**FREE LUNCH** 

· S R

### VALUE INVESTING.

Benjamin Graham | The Intelligent Investor

TREAT A SHARE OF STOCK AS A

· S R

## PROPORTIONAL OWNERSHIP OF THE WHOLE BUSINESS

#### **KEYNESIAN BEAUTY CONTEST**

A

· S R

· S R

#### BUY AT A SIGNIFICANT DISCOUNT TO INTRINSIC VALUE TO CREATE A MARGIN OF SAFETY

#### MAKE A BIPOLAR MR MARKET YOUR SERVANT NOT YOUR SLAVE

· S R

## BE RATIONAL, OBJECTIVE AND DISPASSIONATE

· S R



A Greek term used meaning 'unperturbed' - S R

"A lucid state of robust equanimity, characterised by ongoing freedom from distress and worry."

"An untroubled and tranquil condition of the soul"

A bat and ball costs £1.10

The bat costs £1 more than the ball

How much does the ball cost?



A bat and ball costs £1.10

The bat costs £1 more than the ball

How much does the ball cost?

**Answer = £0.10** 



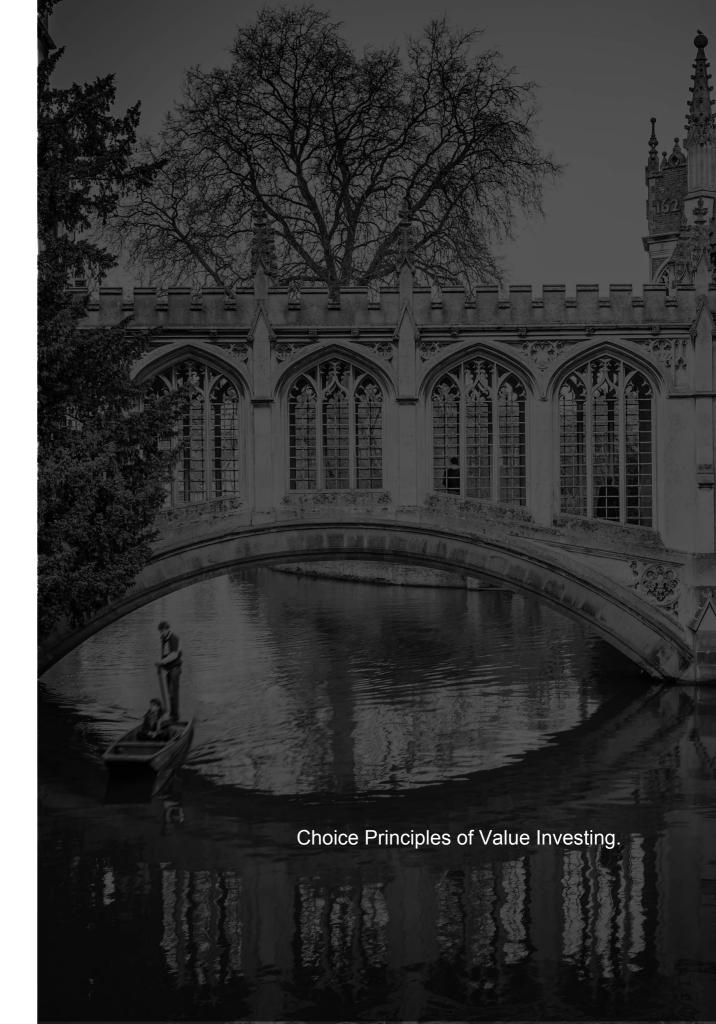
A bat and ball costs £1.10

The bat costs £1 more than the ball

How much does the ball cost?



£0.05



#### LOSS AVERSION AND ENDOWMENT AFFECT

. R

#### **CONFIRMATION BIAS**

adilly

. R

## CONFIRMATIO N BIAS

"when our bathroom scale delivers bad news, we hop off and then on again, just to make sure we didn't misread the display or put too much pressure on one foot.

When our scale delivers good news, we smile and head for the shower. By uncritically accepting evidence when it pleases us, and insisting on more when it doesn't, we subtly tip the scales in our favour."



Dan Gilbert

#### **FREE LUNCH**

1711

S R



## THANK YOU

. S R